## FALKLAND ISLANDS TOURIST BOARD



## FOR PUBLIC DISTRIBUTION

Held at 09:00 on 28<sup>th</sup> September 2018 Chamber of Commerce

Present:	Sally Ellis	SE	Chair
	Alex Olmedo	AO	Vice Chair
	Stephanie Middleton	SM	Executive Director
	Roger Spink	RS	MLA
	Josephine Muncaster	JM	Financial Controller
	Samantha Marsh	SMA	Director
	Carli Sudder	CS	Chair of Tourism Association
	Margaret Williams	MW	Director
In Attendance:	Julie Sloan (Tourism Deve	elopmen	t Specialist)
Minutes:	Rachael Crowie		
Public and Press	Louise Ellis (FIDC)		

Item	PART I	Action
1	Apologies for absence	
1.1	Rikki Evans, Mark Pollard and Diane Simsovic	
2	Declaration of interest	
2.1	There were no declarations of interest.	
3	Confirmation of the minutes of the meeting held on the 23 <sup>rd</sup> July 2018	
3.1	The Minutes were confirmed as a true and accurate record.	

4	Matters arising from the minutes of the meeting held on 23 <sup>rd</sup> July 2018	
4.1	2018 Tourism Awards (4.1 in previous minutes)	
	SE confirmed that this seasons forms have been distributed.	
4.2	FIGAS Operations (item 4.3 in previous minutes)	
	SM will arrange a catch-up meeting with FIGAS before the pre-season meeting. On a positive note, they have launched a Facebook page which has received a great response with active information.	SM
4.3	Tour Guide Course on the West Falklands (item 9.3 in previous minutes)	
	There were low numbers but positive response, we are looking forward to winter next year to run this course again but at a different location. Stanley has 30 participants signed up for the course this year.	
4.4	It was highlighted at the Tourism Day, that two GCSE's have been dropped over the years (Business Studies and Tourism) which had been an MLA directive. RS agreed to investigate this.	RS
4.5	Gypsy Cove Toilets (item 5.2 in previous minutes)	
	RS reported that the Standing Financial Committee turned down the application of releasing funds and requested that the design needs to be look at again to become within the budget and to look at cost savings.	JM
4.6	Walking Leaflet (item 5.1 in previous minutes)	
	JS asked for an update on the way markers. SM advised that the leaflets are on this month's boat and with Louise's assistance, we are looking at the positions of the markers to ask for planning approval before ordering.	
4.7	Boxer Bridge (item 5.3 in previous minutes)	
	SM reported that there will be a survey starting soon, PWD thinks there will be no restrictions this season but there maybe weight restrictions made after the final report.	
4.8	Gateway update (item 7.1 in previous minutes) JS advised that FIG are looking at SM's suggestions/recommendations. There is work behind the scenes finding out everyone's needs. SE will follow this up with Policy to voice the tourism view and participation.	SE
4.9	World Tourism Day (item 7.3 in previous minutes)	
	SM thanked her team at FITB and everyone who took part to make it a successful event. SM suggested that next year we extend this to share it with the RBS Farmers Week as there are a growing number of farm owners involved in this industry as well as better timing to hold the event within the off peak season.	

Executive Director Update	
The Coldwater Academy Feasibility Study didn't go ahead as part of the TDS as Daniel Biggs is starting up his company 'Outdoor Adventures' in October. We have also booked Daniel to take out one of our FAM visitors to push adventure tourism within the islands with kayaking, walking and rock climbing.	
CS reported that there were courses on offer from FIDC and the Training Centre which she wasn't aware of and at the next Tourism Day it would be beneficial to include them again. Once the training requirements have been reviewed by JS. JM and SE have said this would assist with budget planning for skill development training.	
PSV licenses, SM wasn't available when Penguin News contacted the office but is pleased that this is going out to consultation. RS apologies for the way it has been handled.	
SM asked the board for their approval to submit a letter of objection for the outland planning application for the floating dock near East Jetty as the anchors will go across the Public Jetty and will infringe on the cruise launches. The board approved SM letter.	SM
Financial Update	
JM reported the audit meeting was positive, SM thanked Jo and Tina for all their hard work.	
Investment Guide	
JM welcomed emails for comments/changes. CS asked how the company listings was gathered on page 16. JM confirmed that this was advertised in the Penguin News for interest and sending out letters. The board agreed not to list companies in this section.	
The board agreed that research needs to be carried out locally and internationally with regards to how to distribute this document to the correct people, what is the visitor profile for those people/companies to attract them.	
Grants Review	
<ul> <li>Accommodation grants, this has been our strongest grant with 50% match funding. The board agreed the following; <ul> <li>A period of three tourist seasons offering your accommodation after the grant should be added into the terms of conditions.</li> <li>12 months is an acceptable period to submit receipts with a further extension period of 6 months.</li> <li>Removal of the maximum hourly rate but still to have no self-labour payable.</li> <li>For future accommodation grants maximum per financial year of £20,000 for renovations and a maximum of £10,000 for small improvements.</li> </ul> </li> </ul>	
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8.2	<ul> <li>Infrastructure grants - the board agreed the following;</li> <li>12 months is an acceptable period to submit receipts with a further extension period of 6 months.</li> <li>Implement a logo</li> <li>Removal of the maximum hourly rate but still to have no self-labour payable.</li> </ul>	
8.3	<ul> <li>Cruise Business Grant - the board agreed the following;</li> <li>To be added that this grant is not to fund for a standard vehicle for tourism but would consider specialised vehicles which are not currently available.</li> <li>12 months is an acceptable period to submit receipts with a further extension period of 6 months.</li> <li>A period of three tourist seasons after the grant should be added into the terms of conditions.</li> </ul>	
8.4	<ul> <li>Green Seal Scheme</li> <li>No match funding</li> <li>No maximum grant amount will be stated.</li> </ul> All the grants are confidential, and no information will be shared with other organisations.	
9.	Marketing Update	
9.1	JS is compiling a report for Prado with everyone's feedback who attended. RS suggested there should be a debrief.	
9.2	Photographic competition was launched at the Tourism Day yesterday and will distribute leaflets, posters in the next few days.	
	Any other Business	
	No other business.	
	Minutes confirmed this day of 2018	